

Greenvale is one of the UK's largest growers and packers of fresh potatoes with our very own dedicated seed sales team which has a wealth of knowledge and experience when it comes to growing, storing and marketing of seed crops.

Seed Sales Manager

Location:	Norfolk / East of England
Salary:	Negotiable + car allowance
Hours of work:	08:30 – 17:00
Shift pattern:	Monday - Friday

THE ROLE

As Seed Sales Manager you will manage potato seed sales and production for Greenvale in Norfolk, Cambridgeshire and Suffolk and you will be affiliated with our Norwich office.

MAIN RESPONSIBILITIES

- Managing existing sales volume of c6500 tonnes of key varieties and most other commercially available varieties
- Manage and plan seed production of 4500 tonnes
- Monitor and report on sales volumes, yields and stock levels
- Creation of sales budget, to drive volume and margin
- Communicating with procurement teams to ensure sales and production are in line with business needs

KEY SKILLS REQUIRED

- A good understanding of the UK potato industry
- Experience in an agricultural role, working with farmers
- Strong customer and supplier relationship management with the ability to plan and execute whilst working on your own and as part of a larger team
- A high level of attention to detail
- Full driving license
- Good IT skills ideally DIG and excel

We offer full training programmes, opportunities to develop, pension scheme, staff sales, life assurance, loyal service awards and more!

HOW TO APPLY

If you have the skills and experience for this role, please send your CV and covering letter to HR.FloodsFerry@greenvale.co.uk